



## **Financial Statements**

**United Way of Greater Moncton and Southeastern  
New Brunswick Region Inc.**

**December 31, 2018**

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# Independent auditor's report

Grant Thornton LLP  
Suite 500  
633 rue Main Street, PO Box 1005  
Moncton, NB  
E1C 8P2  
T +1 506 857 0100  
F +1 506 857 0105  
[www.GrantThornton.ca](http://www.GrantThornton.ca)

*To the Members of  
United Way of Greater Moncton and Southeastern New Brunswick Region Inc.*

## Qualified Opinion

We have audited the financial statements of United Way of Greater Moncton and Southeastern New Brunswick Region Inc. ("the Organization"), which comprise the statement of financial position as at December 31, 2018, and the statements of operations, changes in net assets and cash flows for the year then ended, and notes to the financial statements, including a summary of significant accounting policies.

In our opinion, except for the possible effects of the matter described in the *Basis for Qualified Opinion* section of our report, the accompanying financial statements present fairly, in all material respects, the financial position of United Way of Greater Moncton and Southeastern New Brunswick Region Inc. as at December 31, 2018, and its results of operations and its cash flows for the year then ended in accordance with Canadian accounting standards for not-for-profit organizations.

## Basis for Qualified Opinion

In common with many not-for-profit organizations, the Organization derives revenue from fundraising activities, the completeness of which is not susceptible to satisfactory audit verification. Accordingly, verification of these revenues was limited to the amounts recorded in the records of the Organization. Therefore, we were not able to determine whether any adjustments might be necessary to fundraising revenue, excess of revenues over expenses, and cash flows from operations for the years ended December 31, 2018 and 2017, current assets as at December 31, 2018 and 2017, and net assets as at January 1 and December 31 for both the 2018 and 2017 years. Our audit opinion on the financial statements for the year ended December 31, 2017 was modified accordingly because of the possible effects of this limitation in scope.

We conducted our audit in accordance with Canadian generally accepted auditing standards. Our responsibilities under those standards are further described in the *Auditor's Responsibilities for the Audit of the Financial Statements* section of our report. We are independent of the Organization in accordance with the ethical requirements that are relevant to our audit of the financial statements in Canada, and we have fulfilled our other ethical responsibilities in

accordance with these requirements. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our qualified opinion.

#### **Responsibilities of Management and Those Charged with Governance for the Financial Statement**

Management is responsible for the preparation and fair presentation of these financial statements in accordance with Canadian accounting standards for not-for-profit organizations, and for such internal control as management determines is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, management is responsible for assessing the Organization's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless management either intends to liquidate the Organization or to cease operations, or has no realistic alternative but to do so.

Those charged with governance are responsible for overseeing the Organization's financial reporting process.

#### **Auditor's Responsibilities for the Audit of the Financial Statements**

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with Canadian generally accepted auditing standards will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these financial statements.

As part of an audit in accordance with Canadian generally accepted auditing standards, we exercise professional judgment and maintain professional skepticism throughout the audit. We also:

- Identify and assess the risks of material misstatement of the financial statements, whether due to fraud or error, design and perform audit procedures responsive to those risks, and obtain audit evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Organization's internal control.
- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by management.
- Conclude on the appropriateness of management's use of the going concern basis of accounting and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the Organization's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditor's report to the related disclosures in the financial statements or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditor's report. However, future events or conditions may cause the Organization to cease to continue as a going concern.
- Evaluate the overall presentation, structure and content of the financial statements, including the disclosures, and whether the financial statements represent the underlying transactions and events in a manner that achieves fair presentation.

We communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.

Moncton, Canada  
May 9, 2019

The logo for Grant Thornton LLP, featuring the company name in a stylized, cursive script.

Chartered Professional Accountants

**United Way of Greater Moncton and Southeastern  
New Brunswick Region Inc.  
Statement of Operations**

Year Ended December 31

2018

2017

	<u>Budget</u>		
<b>Revenues</b>			
Campaign revenue (Note 9)	\$ 2,325,000	\$ 2,355,494	\$ 2,285,985
Interest income	3,000	2,603	1,387
Other income	1,500	35,755	3,360
Municipal grants-Community projects	14,000	14,302	11,000
Unrealized loss on investments	-	(704)	(2,453)
Contributions for Community Development initiatives	-	633,751	397,769
	<u>2,343,500</u>	<u>3,041,201</u>	<u>2,697,048</u>
<b>Expenditures</b>			
Fundraising expenditures (Page 14)	442,225	435,614	463,845
Allocations expenditures (Page 15)	1,806,675	1,807,736	1,997,219
Community building program funding (Page 18)	20,000	680,880	428,503
	<u>2,268,900</u>	<u>2,924,230</u>	<u>2,889,567</u>
<b>Excess of revenues over expenditures (deficiency)</b>	<b>\$ 74,600</b>	<b>\$ 116,971</b>	<b>\$ (192,519)</b>

See accompanying notes and schedules to the financial statements.

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**United Way of Greater Moncton and Southeastern  
New Brunswick Region Inc.**  
**Statement of Changes in Net Assets**

Year Ended December 31, 2018

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<b>Net Assets</b>	Internally restricted funds	Unrestricted	2018 <u>Total</u>
Balance, beginning of year	\$ 1,286,951	\$ 275,955	\$ 1,562,906
Excess of revenues over expenditures	-	116,971	116,971
Inter-funds transfers	<u>85,557</u>	<u>(85,557)</u>	<u>-</u>
Balance, end of year	<u>\$ 1,372,508</u>	<u>\$ 307,369</u>	<u>\$ 1,679,877</u>

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<b>Net Assets</b>	Internally restricted funds	Unrestricted	2017 <u>Total</u>
Balance, beginning of year	\$ 1,520,055	\$ 235,370	\$ 1,755,425
Excess of expenditures over revenues	-	(192,519)	(192,519)
Inter-funds transfers	<u>(233,104)</u>	<u>233,104</u>	<u>-</u>
Balance, end of year	<u>\$ 1,286,951</u>	<u>\$ 275,955</u>	<u>\$ 1,562,906</u>

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See accompanying notes and schedules to the financial statements.

**United Way of Greater Moncton and Southeastern  
New Brunswick Region Inc.  
Statement of Financial Position**

December 31

2018

2017

**Assets**

Cash and cash equivalents	\$ 381,227	\$ 548,014
Short-term investments	250,665	110
Campaign pledges receivable	2,027,981	1,955,529
Other receivables	80,621	30,788
Prepays	3,603	-
Capital assets (Note 4)	12,530	15,525
Assets held for transfer (Note 6)	258,857	-
	<u>\$ 3,015,484</u>	<u>\$ 2,549,966</u>

**Liabilities**

Payables and accruals (Note 5)	\$ 693,707	\$ 498,958
Deferred Contribution (Note 6)	258,857	-
Deferred campaign contributions (Note 7)	383,043	488,102
	<u>1,335,607</u>	<u>987,060</u>

**Net Assets**

Internally restricted (Note 8)	1,372,508	1,286,951
Unrestricted (Page 4)	307,369	275,955
	<u>1,679,877</u>	<u>1,562,906</u>
	<u>\$ 3,015,484</u>	<u>\$ 2,549,966</u>

Commitment (Note 12)

On behalf of the Board

  
\_\_\_\_\_  
Director

  
\_\_\_\_\_  
Director

See accompanying notes and schedules to the financial statements

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**United Way of Greater Moncton and Southeastern  
New Brunswick Region Inc.  
Statement of Cash Flows**

Year Ended December 31

**2018**

**2017**

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Increase (decrease) in cash and cash equivalents

<b>Operating</b>		
Excess of revenue over expenditures (deficiency)	\$ 116,971	\$ (192,519)
Amortization	2,995	4,531
 Change in non-cash operating working capital		
Investments	(250,555)	277,296
Receivables	(122,285)	(85,112)
Prepays	(3,603)	506
Payables and accruals	194,749	108,742
Deferred campaign contribution	(105,059)	58,981
	<u>(166,787)</u>	<u>172,425</u>
 Net (decrease) increase in cash and cash equivalents	 (166,787)	 172,425
 Cash and cash equivalents, beginning of year	 <u>548,014</u>	 <u>375,589</u>
 Cash and cash equivalents, end of year	 <u>\$ 381,227</u>	 <u>\$ 548,014</u>

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See accompanying notes and schedules to the financial statements.



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# United Way of Greater Moncton and Southeastern New Brunswick Region Inc.

## Notes to the Financial Statements

December 31, 2018

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### 1. Purpose of the Organization

The purpose of United Way of Greater Moncton and Southeastern New Brunswick Region Inc. (the "Organization") is to facilitate the building of stronger communities through the collection and distribution of community resources. The primary means to achieve this purpose is through the provision of funding to various non-profit operations based upon monies raised from fundraising activities. The Organization is incorporated under the New Brunswick Companies Act as a not-for-profit organization. It has registered charity status and is exempt from income tax.

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### 2. Summary of significant accounting policies

#### (a) Accounting for contributions

The Organization follows the deferral method of accounting for contributions which includes grants and donations. Contributions of property and equipment are included as deferred contributions and are amortized to revenue at the same rate and on the same basis as amortization of the related property and equipment.

Restricted contributions are recognized as revenue in the year in which the related expenses are made. Unrestricted contributions are recognized as revenue when received or receivable if the amount to be received can be reasonably estimated and collection is reasonably assured.

#### (b) Campaign revenues and expenditures

The Organization receives most of its donor revenue from its fall campaign. Note 9 provides a breakdown between cash donations and donations received through payroll deductions which are pledged and recorded as revenue in the current year but will be collected during the course of the subsequent year. Donations received or pledged are treated as revenue in the campaign year unless they are donor designated and meet the criteria for deferred contributions discussed in Note 2(d).

All campaign expenditures are expensed in the year incurred.

#### (c) Campaign pledges receivable

Pledges are recorded as receivable when signed pledge documents are received and the receivables are adjusted to a net realizable value.

#### (d) Deferred campaign contributions

Deferred campaign contributions are comprised of donor designated donations part of the fall campaign. These are deferred in the campaign year and not included as revenue until the subsequent year when the donations are actually paid out to the designated charity.

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**United Way of Greater Moncton and Southeastern  
New Brunswick Region Inc.**  
**Notes to the Financial Statements**

December 31, 2018

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**2. Summary of significant accounting policies (continued)**

**(e) Amortization of capital assets**

Capital assets are stated at cost less accumulated amortization and are being amortized over the estimated lives of the assets. The assets are amortized using the following amortization methods:

	<b>Method</b>	<b>Rate</b>
Computers and office equipment	Declining balance	20%
Leasehold improvement	Straight-line	20 years
Software	Declining balance	55%

**(f) Use of estimates**

The preparation of financial statements in conformity with Canadian generally accepted accounting principles requires management to make estimates and assumptions that affect the amounts reported in the financial statements and accompanying notes. Actual results could differ from those estimates. Significant estimates made by management are the determination of the net realizable value of the pledges receivable.

**(g) Investments**

Short-term investments are measured at fair market value.

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**3. Calculation of cost revenue ratios**

In accordance with United Way Canada's Transparency, Accountability and Financial Reporting policies, the Organization uses the following method to calculate cost revenue ratios (":CRR"):

	<u>2018</u>	<u>2017</u>
Total revenue	\$ 3,041,201	\$ 2,697,048
Pledge shrinkage (allowance)	<u>137,494</u>	<u>77,899</u>
Total revenue for CRR calculation	<u>\$ 3,178,695</u>	<u>\$ 2,774,947</u>
Breakdown of fundraising expenses on statement of operations		
Direct fundraising expenses	\$ 226,520	\$ 242,978
General management and administrative expenses	<u>209,094</u>	<u>220,867</u>
Total fundraising expenses	<u>\$ 435,614</u>	<u>\$ 463,845</u>
Direct fundraising expenses as a percentage of total revenue	7.1%	8.8%
General management and administrative expenses as A percentage of total revenue	<u>6.6%</u>	<u>8%</u>
Total fundraising expenses as a percentage of total revenue	<u>13.7%</u>	<u>16.8%</u>

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**United Way of Greater Moncton and Southeastern  
New Brunswick Region Inc.**  
**Notes to the Financial Statements**

December 31, 2018

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**4. Capital assets**

			<u>2018</u>	<u>2017</u>
	<u>Cost</u>	<u>Accumulated Amortization</u>	<u>Net Book value</u>	<u>Net Book Value</u>
Computers and equipment	\$ 83,156	\$ 76,351	\$ 6,805	\$ 8,506
Leasehold improvements	7,694	2,712	4,982	5,367
Software	<u>24,950</u>	<u>24,207</u>	<u>744</u>	<u>1,652</u>
	<u>\$ 115,800</u>	<u>\$ 103,270</u>	<u>\$ 12,530</u>	<u>\$ 15,525</u>

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**5. Payables and accrual**

	<u>2018</u>	<u>2017</u>
Trade payable	\$ 45,983	\$ 21,921
Payable to the community	610,178	432,301
Accruals and other payables	<u>37,546</u>	<u>44,736</u>
	<u>\$ 693,707</u>	<u>\$ 498,958</u>

Included in accruals and other payables are deductions payable to the government of \$4,844 (2017 - \$5,289)

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**6. Capital assets held for transfer**

For the last few years, the organization has been developing the Inspiration Café project as part of their community building initiatives. In 2018, \$258,857 was spent on leasehold improvements and equipment. These capital investments were funded by the Province of New Brunswick and 2 other funding organizations. The Inspiration Café was incorporated and opened in 2018. As of December 31, 2018, the organization is still holding \$258,857 in capital assets on their behalf. These assets are offset by a deferred contribution liability.

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**United Way of Greater Moncton and Southeastern  
New Brunswick Region Inc.**  
**Notes to the Financial Statements**

December 31, 2018

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**7. Deferred campaign contributions**

These deferred revenues are comprised entirely of donations from the fall campaign where the donors have designated which charitable organizations are to receive the donations. Due to the timing of the annual campaign close to the end of the fiscal year, these funds will be paid out during the following fiscal year and recognized as revenue with an offsetting expenditure recorded at that time. The designated charitable organizations are described below:

	<u>2018</u>	<u>2017</u>
Registered charities	\$ 190,149	\$ 260,029
Health-partners	142,509	141,303
Other United Ways	<u>50,385</u>	<u>86,770</u>
	<u>\$ 383,043</u>	<u>\$ 488,102</u>

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**8. Internally restricted net assets**

	<u>2018</u>	<u>2017</u>
Agencies allocation	\$ 1,121,953	\$ 1,036,396
Operational Reserve	<u>250,555</u>	<u>250,555</u>
	<u>\$ 1,372,508</u>	<u>\$ 1,286,951</u>

The agencies allocation is the amount internally restricted to be paid to different agencies in the community in 2019.

The Operational Reserve represents funds restricted by the board of directors annually for future operations.

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**United Way of Greater Moncton and Southeastern  
New Brunswick Region Inc.**  
**Notes to the Financial Statements**

December 31, 2018

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<b>9. Campaign revenue</b>	<b><u>2018</u></b>	<b><u>2017</u></b>
(i) Annual campaign results		
(a) Donations through payroll deductions	\$ 1,272,930	\$ 1,467,746
(b) Cash donations from businesses and individuals	1,101,519	933,827
(c) Donations for the previous campaign received and recorded in the current year	<u>13,481</u>	<u>21,291</u>
	<b><u>2,387,930</u></b>	<b><u>2,422,864</u></b>
(ii) Allowances for uncollectable pledges		
(a) Budgeted allowance for uncollectible pledges	(90,000)	(90,000)
(b) Difference in previous year's uncollectible pledges	(47,494)	12,101
(iii) Deferred campaign revenue (donor designated)		
(a) Current year donations deferred to next year	(383,043)	(488,101)
(b) Prior year donations recognized in current year	<u>488,101</u>	<u>429,121</u>
	<b><u>\$ 2,355,494</u></b>	<b><u>\$ 2,285,985</u></b>

Included in campaign revenues are donations processed by other United Way's totalling \$403,020

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**10. Allocations to designated agencies**

United Way campaign donors have been able to specify on their pledge forms the name(s) of registered charitable organization(s) to which they wish their contributions be allocated. Designated allocations less a processing charge, if applicable, are paid out by December 31<sup>st</sup> of the applicable campaign year.

United Way campaign donors from the Government of Canada Workplace can also designate allocations to Healthpartners and a federation of 15 national health charities. The payroll deduction pledges relating to this initiative are recorded at December 31, 2018 in receivables and deferred campaign contributions.

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# United Way of Greater Moncton and Southeastern New Brunswick Region Inc.

## Notes to the Financial Statements

December 31, 2018

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### 11. Financial instrument risk management

The Organization considers any contract creating a financial asset, liability or equity instrument as a financial instrument. The Organization's financial instruments consist of cash and cash equivalents, restricted cash, short-term investments, receivables, payables and accruals.

The Organization initially measures its financial assets and liabilities at fair value adjusted for transaction costs. Transaction costs related to financial instruments subsequently measured at fair value are recorded in the statement of earnings on initial measurement. The Organization subsequently measures all of its financial instruments at amortized cost, except for the short term investments which are measured at fair value.

The Organization has a comprehensive risk management framework to monitor, evaluate and manage the principal risks assumed with financial instruments. The risks that arise from financial instruments include credit risk, liquidity risk and market risk. Unless otherwise noted it is management's opinion that the Organization is not exposed to other price risks arising from financial instruments.

#### **Credit risk**

Credit risk is the risk that the Organization will incur a loss because the pledges are not recovered. The Organization's financial instruments that are exposed to credit risk include the campaign pledges receivables and other receivables.

#### **Liquidity risk**

Liquidity risk is the risk that the Organization may not have cash available to satisfy financial liabilities as they come due. To mitigate this risk, the Organization is internally monitoring this level of liquidity on a regular basis.

#### **Market risk**

Market risk is the risk that the fair value of future cash flows of a financial instrument, that is short-term investments, will fluctuate because of changes in market prices. For purposes of this disclosure, the Organization segregates market risk into two categories: interest rate risk and fair value risk. The Organization is exposed to interest rate risk and fair value risk.

##### **i) Interest rate risk**

Interest rate risk is the potential for loss arising from changes in interest rates. Financial instruments that potentially subject the Organization to interest rate risk are the short-term investments. The Organization does not hedge interest rate risk.

##### **ii) Fair value risk**

Fair value risk is the potential for loss from an adverse movement in the value of a financial instrument. The Organization incurs fair value risk on its short-term investments. The Organization does not hedge its fair value risk.

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### 12. Commitment

The Organization entered into a 20 year lease for office space which commenced December 1, 2011. The terms of the lease require annual fixed rental fees of \$33,220 plus HST and an additional fluctuating annual operational rental fee of approximately \$23,830 plus HST.

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# United Way of Greater Moncton and Southeastern New Brunswick Region Inc.

## Notes to the Financial Statements

December 31, 2018

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### 13. Government of Canada Workplace Charitable Campaign expenses

Started for the 2013 campaign, the GCWCC National Finance Office will recover the costs on behalf of local United Ways from Health-partners and reimburse each United Way at the end of the campaign. The cost recovery formula will be consistent with the current formula used by the National Finance Office to recover costs incurred in the National Capital Region. Health-partners will pay for their pro-rata share of the actual costs directly attributable to the GCWCC based on Health-partner's percentage of the total revenue.

<b>Costs</b>	<b>2018</b>	<b>2017</b>
Salaries and benefits	\$ 4,014	\$ 3,741
Meeting and travel	125	52
Event expenses	49	42
Office supplies	121	124
Campaign Supplies & Materials	243	248
Communications & Marketing	97	99
Printing & Distribution	124	281
Telecom & IT	121	124
Bank & Credit Card Charges	5,109	4,408
Other Direct Costs	327	136
	<u>\$ 10,330</u>	<u>\$ 9,255</u>

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### 14. Subsequent events

On January 31, 2019, the organization was gifted two apartment buildings that are rented as part of the Peer supported housing project. The organization also assumed mortgages relating to these buildings for a total amount of \$349,947, with monthly mortgage payments of \$2,261 relating to these mortgages, with payments beginning on February 28<sup>th</sup>, 2019. The term duration of these mortgages is 20 years, with payments and interest rate being fixed for a period of 5 years.

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**United Way of Greater Moncton and Southeastern  
New Brunswick Region Inc.  
Schedule of Fundraising Expenditures**

Year Ended December 31

2018

2017

	<u>Budget</u>	<u>Actual</u>	<u>Actual</u>
Amortization	\$ 1,797	\$ 1,797	\$ 2,719
AGM	1,200	521	1,184
Campaign expenditures:			
GCWCC	38,000	39,517	39,646
Kickoff	3,000	3,273	2,852
Supplies	9,000	8,000	8,939
Celebration	2,500	2,261	2,723
Cleaning and repairs	2,220	2,206	2,206
Conventions and travel	2,400	1,823	2,142
Donation Tracker Support	2,500	2,316	2,410
Insurance	4,137	4,137	4,071
Interest and bank charges	8,000	8,705	8,479
Leadership Event	-	1,245	-
Songs of the City	-	-	1,066
Soupfest	850	1,794	706
Loaned rep expenditures	1,500	821	1,447
Marcomm/Marketing	5,000	5,795	5,415
Media	3,200	4,021	17,418
Meetings - general	2,700	2,585	2,575
Meetings - New Brunswick UW's	210	-	-
Memberships	2,386	2,874	2,379
Office supplies	3,000	3,279	3,035
Office equipment leasing and servicing	1,650	1,192	1,174
Office furniture and equipment	480	466	123
Parking	5,040	5,612	3,825
Postage	2,600	2,632	792
Professional development	1,900	1,577	1,734
Professional fees	16,700	16,700	16,700
Public relations	4,500	2,806	4,039
Rent	36,798	36,796	36,796
Salaries and benefits	262,352	257,623	273,626
Strategic Plan	6,600	3,137	-
Sundry	810	809	809
Technology	900	1,343	2,764
Telephone and fax	5,400	5,392	7,201
Translation	1,245	247	1,232
Travel	1,650	2,312	1,618
	<u>\$ 442,225</u>	<u>\$ 435,614</u>	<u>\$ 463,845</u>



**United Way of Greater Moncton and Southeastern  
New Brunswick Region Inc.  
Schedule of Allocations Expenditures**

Year Ended December 31

		<b>2018</b>	2017
	<u>Budget</u>	<u>Actual</u>	<u>Actual</u>
a) Moncton Region United Way Funded Agencies (Page 17)	\$ 1,117,274	\$ 1,116,340	\$ 1,289,443
b) Other designated agencies	222,578	230,912	203,288
c) Designations sent directly to and distributed by United Ways and individual companies	86,770	86,770	94,540
d) Designations sent directly to and distributed by Healthpartners	141,303	141,303	137,457
e) Community service expenditures (Page 16)	<u>238,749</u>	<u>232,410</u>	<u>272,491</u>
	<u>\$ 1,806,674</u>	<u>\$ 1,807,735</u>	<u>\$ 1,997,219</u>

**United Way of Greater Moncton and Southeastern  
New Brunswick Region Inc.  
Schedule of Community Service Expenditures**

Year Ended December 31

2018

2017

	<u>Budget</u>	<u>Actual</u>	<u>Actual</u>
Amortization	\$ 1,198	\$ 1,198	\$ 1,812
AGM	800	847	789
Cleaning and repairs	1,480	1,471	1,471
Community development	8,000	8,216	8,423
Conventions and travel	3,600	2,533	2,267
Media	800	429	1,063
Meetings - general	2,300	2,506	1,993
Meetings - regional	-	-	-
Meetings - New Brunswick UW's	140	-	-
Memberships	1,590	1,916	1,586
Office supplies	2,000	2,186	2,023
Office equipment leasing and servicing	1,100	795	782
Office furniture and equipment	320	311	82
Parking	3,360	3,742	2,550
Postage	400	418	394
Professional development	2,100	665	1,664
Public relations	2,000	1,726	1,913
Recognition	1,000	571	931
Rent	24,532	24,531	24,531
Salaries and benefits	166,759	166,999	204,912
Strategic Plan	4,400	2,091	-
Sundry	540	539	539
Technology	4,850	4,154	5,906
Telephone and fax	3,600	3,595	4,800
Translations	1,280	918	1,464
Travel	600	553	596
	<u>\$ 238,749</u>	<u>\$ 232,410</u>	<u>\$ 272,491</u>

**United Way of Greater Moncton and Southeastern  
New Brunswick Region Inc.  
Schedule of Community Funding**

Year Ended December 31

2018

2017

	<u>Budget</u>	<u>Actual</u>	<u>Actual</u>
<b><u>Community Funding:</u></b>			
Ability Transit	\$ 40,000	\$ 40,000	\$ 40,000
Ability NB	30,000	30,000	30,000
Aids Moncton	50,000	45,725	68,000
Anglophone East School Dist.	70,000	64,015	70,000
Atlantic Wellness Community Centre	45,000	41,153	50,000
Beauséjour Family Crisis Resource Centre	40,100	36,671	42,000
Big Cove First Nations Wellness Committee	60,000	54,871	60,000
Boys and Girls Club of Moncton	55,000	50,298	55,000
Cavalier Riding Club	-	-	5,000
CNIB	50,300	45,999	49,500
Crossroad for Women	50,000	45,725	15,000
Dieppe Boys and Girls Club	35,000	32,008	35,000
District Scolaire Francophone Sud	45,000	41,152	45,000
Maison des Jeunes	15,000	15,000	15,000
Moncton Headstart	110,000	100,595	130,000
Open Sky Co-operative Ltd.	80,000	73,160	80,000
PEDVAC	40,000	36,580	40,000
Petitcodiac Boys and Girls Club	70,000	64,015	72,000
Ray of Hope	25,226	25,226	-
Riverview Boys and Girls Club	70,000	66,153	81,000
SEDHH	-	-	57,000
Tantramar Family Resources Centre	13,000	11,889	14,000
Tele-Drive Albert County	25,000	22,862	25,000
Volunteer Centre SENB Driver Program	-	-	17,500
Youth Impact	75,000	68,587	75,000
YWCA	93,500	85,506	98,500
	<u>1,187,126</u>	<u>1,097,190</u>	<u>1,269,500</u>
Reduction to community funding	(90,000)		
United Way of Canada	22,148	22,148	22,106
Forfeited Community Funding	(2,000)	(2,998)	(2,163)
	<u>\$ 1,117,274</u>	<u>\$ 1,116,340</u>	<u>\$ 1,289,443</u>

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**United Way of Greater Moncton and Southeastern  
New Brunswick Region Inc.**  
**Schedule of Community Funding (continued)**

Year Ended December 31

2018

2017

**Community development initiatives:**

Community events	\$ 20,898	\$ 6,376
Community Inclusion Network	86,640	51,589
Day of Caring	28,804	25,961
Food Security-ESIC	17,387	6,627
Our Food SENB	70,207	87,845
Peer Supported Housing Project	220,081	202,899
Peer Supported Housing 42 Edmond	48,319	47,206
You Turns Coordinator	44,941	-
Diversity Champion	38,420	-
Child & Youth Mental Health	33,768	-
Network of Excellence	33,629	-
Out of the Cold Shelter	37,786	-
	<u>\$ 680,880</u>	<u>\$ 428,503</u>

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