



## Financial Statements

United Way of Greater Moncton and  
Southeastern New Brunswick Region Inc.

December 31, 2019

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# Independent auditor's report

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***To the Members of  
United Way of Greater Moncton and Southeastern New Brunswick Region Inc.***

## Qualified Opinion

We have audited the financial statements of United Way of Greater Moncton and Southeastern New Brunswick Region Inc. ("the Organization"), which comprise the statement of financial position as at December 31, 2019, and the statements of operations, changes in net assets and cash flows for the year then ended, and notes to the financial statements, including a summary of significant accounting policies.

In our opinion, except for the possible effects of the matter described in the *Basis for Qualified Opinion* section of our report, the accompanying financial statements present fairly, in all material respects, the financial position of United Way of Greater Moncton and Southeastern New Brunswick Region Inc. as at December 31, 2019, and its results of operations and its cash flows for the year then ended in accordance with Canadian accounting standards for not-for-profit organizations.

## Basis for Qualified Opinion

In common with many not-for-profit organizations, the Organization derives revenue from fundraising activities, the completeness of which is not susceptible to satisfactory audit verification. Accordingly, verification of these revenues was limited to the amounts recorded in the records of the Organization. Therefore, we were not able to determine whether any adjustments might be necessary to fundraising revenue, excess of revenues over expenses, and cash flows from operations for the years ended December 31, 2019 and 2018, current assets as at December 31, 2019 and 2018, and net assets as at January 1 and December 31 for both the 2019 and 2018 years. Our audit opinion on the financial statements for the year ended December 31, 2018 was modified accordingly because of the possible effects of this limitation in scope.

We conducted our audit in accordance with Canadian generally accepted auditing standards. Our responsibilities under those standards are further described in the *Auditor's Responsibilities for the Audit of the Financial Statements* section of our report. We are independent of the Organization in accordance with the ethical requirements that are relevant to our audit of the financial statements in Canada, and we have fulfilled our other ethical responsibilities in accordance with these requirements. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our qualified opinion.



### **Responsibilities of Management and Those Charged with Governance for the Financial Statement**

Management is responsible for the preparation and fair presentation of these financial statements in accordance with Canadian accounting standards for not-for-profit organizations, and for such internal control as management determines is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, management is responsible for assessing the Organization's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless management either intends to liquidate the Organization or to cease operations, or has no realistic alternative but to do so.

Those charged with governance are responsible for overseeing the Organization's financial reporting process.

### **Auditor's Responsibilities for the Audit of the Financial Statements**

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with Canadian generally accepted auditing standards will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these financial statements.

As part of an audit in accordance with Canadian generally accepted auditing standards, we exercise professional judgment and maintain professional skepticism throughout the audit. We also:

- Identify and assess the risks of material misstatement of the financial statements, whether due to fraud or error, design and perform audit procedures responsive to those risks, and obtain audit evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Organization's internal control.
- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by management.
- Conclude on the appropriateness of management's use of the going concern basis of accounting and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the Organization's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditor's report to the related disclosures in the financial statements or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditor's report. However, future events or conditions may cause the Organization to cease to continue as a going concern.
- Evaluate the overall presentation, structure and content of the financial statements, including the disclosures, and whether the financial statements represent the underlying transactions and events in a manner that achieves fair presentation.

We communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.

Moncton, Canada  
June 18, 2020

*Grant Thornton LLP*

Chartered Professional Accountants

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# United Way of Greater Moncton and Southeastern New Brunswick Region Inc.

## Statement of Operations

Year Ended December 31, 2019

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	<u>Budget</u>	<u>2019</u>	<u>2018</u>
<b>Revenues</b>			
Campaign revenue (Note 10)	\$ 2,310,000	\$ <b>2,292,615</b>	\$ 2,355,494
Interest income	3,000	<b>4,477</b>	2,603
Donation of buildings (Note 15)	290,810	<b>290,810</b>	-
Other income	26,872	<b>64,188</b>	35,755
Municipal grants-Community projects	14,000	<b>22,432</b>	14,302
Unrealized (loss) on investments	-	-	(704)
Contributions for Community Development initiatives	-	<b>715,382</b>	633,751
	<u>2,644,682</u>	<u><b>3,389,904</b></u>	<u>3,041,201</u>
<b>Expenditures</b>			
Fundraising expenditures (Page 14)	448,706	<b>482,514</b>	435,614
Allocations expenditures (Page 15)	1,835,707	<b>1,838,238</b>	1,807,736
Community building program funding (Page 18)	20,000	<b>759,070</b>	680,880
	<u>2,304,413</u>	<u><b>3,079,822</b></u>	<u>2,924,230</u>
<b>Excess of revenues over expenditures</b>	<u>\$ 340,269</u>	<u><b>\$ 310,082</b></u>	<u>\$ 116,971</u>

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See accompanying notes and schedules to the financial statements.

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**United Way of Greater Moncton and Southeastern  
New Brunswick Region Inc.  
Statement of Changes in Net Assets**

Year Ended December 31, 2019

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<b>Net Assets</b>	Internally restricted funds	Unrestricted	<b>2019 Total</b>
Balance, beginning of year	\$ 1,372,508	\$ 307,369	<b>\$ 1,679,877</b>
Excess of expenditures over revenues	-	310,082	<b>310,082</b>
Inter-funds transfers	<u>407,289</u>	<u>(407,289)</u>	<u>-</u>
Balance, end of year	<u><b>\$ 1,779,797</b></u>	<u><b>\$ 210,162</b></u>	<u><b>\$ 1,989,959</b></u>

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<b>Net Assets</b>	Internally restricted funds	Unrestricted	2018 Total
Balance, beginning of year	\$ 1,286,951	\$ 275,955	\$ 1,562,906
Excess of revenues over expenditures	-	116,971	116,971
Inter-funds transfers	<u>85,557</u>	<u>(85,557)</u>	<u>-</u>
Balance, end of year	<u><b>\$ 1,372,508</b></u>	<u><b>\$ 307,369</b></u>	<u><b>\$ 1,679,877</b></u>

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See accompanying notes and schedules to the financial statements.

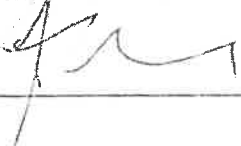
**United Way of Greater Moncton and Southeastern  
New Brunswick Region Inc.  
Statement of Financial Position**

December 31, 2019

	<u>2019</u>	<u>2018</u>
<b>Assets</b>		
Cash and cash equivalents	\$ 353,105	\$ 381,227
Short-term investments	250,665	250,665
Campaign pledges receivable	1,952,547	2,027,981
Other receivables	152,950	80,621
Prepays	8,722	3,603
Capital assets (Note 4)	876,233	12,530
Assets held for transfer	-	258,857
	<u>\$ 3,594,222</u>	<u>\$ 3,015,484</u>
<b>Liabilities</b>		
Payables and accruals (Note 5)	\$ 651,447	\$ 693,707
Deferred campaign contributions (Note 6)	352,751	383,043
Deferred capital contribution	258,857	258,857
Long term debt (Note 8)	341,208	-
	<u>1,604,263</u>	<u>1,335,607</u>
<b>Net Assets</b>		
Internally restricted (Note 9)	1,779,797	1,372,508
Unrestricted (Page 4)	210,162	307,369
	<u>1,989,959</u>	<u>1,679,877</u>
	<u>\$ 3,594,222</u>	<u>\$ 3,015,484</u>

Commitment (Note 13)

On behalf of the Board

  
\_\_\_\_\_  
Director

  
\_\_\_\_\_  
Director

See accompanying notes and schedules to the financial statements

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**United Way of Greater Moncton and Southeastern  
New Brunswick Region Inc.  
Statement of Cash Flows**

Year Ended December 31, 2019

**2019**

**2018**

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(Decrease) in cash and cash equivalents

<b>Operating</b>		
Excess of revenues over expenditures	\$ 310,082	\$ 116,971
Amortization	15,155	2,995
Donation of buildings	(290,810)	-
Change in non-cash operating working capital		
Investments	-	(250,555)
Receivables	3,105	(122,285)
Prepays	(5,119)	(3,603)
Payables and accruals	(42,260)	194,749
Deferred campaign contribution	(30,292)	(105,059)
	<u>(40,139)</u>	<u>(166,787)</u>
<b>Financing</b>		
Proceeds of long term debt	20,757	-
Repayment of long term debt	(8,740)	-
	<u>12,017</u>	<u>-</u>
Net decrease in cash and cash equivalents	(28,122)	(166,787)
Cash and cash equivalents, beginning of year	<u>381,227</u>	<u>548,014</u>
Cash and cash equivalents, end of year	<u>\$ 353,105</u>	<u>\$ 381,227</u>

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See accompanying notes and schedules to the financial statements.



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# United Way of Greater Moncton and Southeastern New Brunswick Region Inc.

## Notes to the Financial Statements

December 31, 2019

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### 1. Purpose of the Organization

The purpose of United Way of Greater Moncton and Southeastern New Brunswick Region Inc. (the "Organization") is to facilitate the building of stronger communities through the collection and distribution of community resources. The primary means to achieve this purpose is through the provision of funding to various non-profit operations based upon monies raised from fundraising activities. The Organization is incorporated under the New Brunswick Companies Act as a not-for-profit organization. It has registered charity status and is exempt from income tax.

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### 2. Summary of significant accounting policies

#### (a) Accounting for contributions

The Organization follows the deferral method of accounting for contributions which includes grants and donations. Contributions of property and equipment are included as deferred contributions and are amortized to revenue at the same rate and on the same basis as amortization of the related property and equipment.

Restricted contributions are recognized as revenue in the year in which the related expenses are made. Unrestricted contributions are recognized as revenue when received or receivable if the amount to be received can be reasonably estimated and collection is reasonably assured.

#### (b) Campaign revenues and expenditures

The Organization receives most of its donor revenue from its fall campaign. Note 10 provides a breakdown between cash donations and donations received through payroll deductions which are pledged and recorded as revenue in the current year but will be collected during the course of the subsequent year. Donations received or pledged are treated as revenue in the campaign year unless they are donor designated and meet the criteria for deferred contributions discussed in Note 2(d).

All campaign expenditures are expensed in the year incurred.

#### (c) Campaign pledges receivable

Pledges are recorded as receivable when signed pledge documents are received and the receivables are adjusted to a net realizable value.

#### (d) Deferred campaign contributions

Deferred campaign contributions are comprised of donor designated donations part of the fall campaign. These are deferred in the campaign year and not included as revenue until the subsequent year when the donations are actually paid out to the designated charity.

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# United Way of Greater Moncton and Southeastern New Brunswick Region Inc.

## Notes to the Financial Statements

December 31, 2019

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### 2. Summary of significant accounting policies (continued)

#### (e) Amortization of capital assets

Capital assets are stated at cost less accumulated amortization and are being amortized over the estimated lives of the assets. The assets are amortized using the following amortization methods:

	<b>Method</b>	<b>Rate</b>
Computers and office equipment	Declining balance	20%
Building	Straight Line	20 years
Leasehold improvement	Straight-line	20 years
Software	Declining balance	55%

The deferred capital contribution is amortized at the same rate and method as the related assets.

#### (f) Use of estimates

The preparation of financial statements in conformity with Canadian generally accepted accounting principles requires management to make estimates and assumptions that affect the amounts reported in the financial statements and accompanying notes. Actual results could differ from those estimates. Significant estimates made by management are the determination of the net realizable value of the pledges receivable.

#### (g) Investments

Short-term investments are measured at fair market value.

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### 3. Calculation of cost revenue ratios

In accordance with United Way Canada's Transparency, Accountability and Financial Reporting policies, the Organization uses the following method to calculate cost revenue ratios ("CRR"):

	<u>2019</u>	<u>2018</u>
Total revenue	\$ 3,363,029	\$ 3,041,201
Pledge shrinkage (allowance)	<u>85,648</u>	<u>137,494</u>
Total revenue for CRR calculation	<u>\$ 3,448,677</u>	<u>\$ 3,178,695</u>
Breakdown of fundraising expenses on statement of operations		
Direct fundraising expenses	\$ 262,179	226,520
General management and administrative expenses	<u>220,335</u>	<u>209,094</u>
Total fundraising expenses	<u>\$ 482,514</u>	<u>\$ 435,614</u>
Direct fundraising expenses as a percentage of total revenue	7.6%	7.1%
General management and administrative expenses as A percentage of total revenue	<u>6.4%</u>	<u>6.6%</u>
Total fundraising expenses as a percentage of total revenue	<u>14%</u>	<u>13.7%</u>

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# United Way of Greater Moncton and Southeastern New Brunswick Region Inc.

## Notes to the Financial Statements

December 31, 2019

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#### 4. Capital assets

			<u>2019</u>	<u>2018</u>
	<u>Cost</u>	<u>Accumulated Amortization</u>	<u>Net Book value</u>	<u>Net Book Value</u>
Land	\$ 100,000	\$ -	\$ 100,000	\$ -
Buildings	520,000	13,000	507,000	-
Leasehold improvements	266,551	3,096	263,455	4,982
Computers and equipment	83,156	77,712	5,444	6,805
Software	24,950	24,616	334	743
	<u>\$ 994,657</u>	<u>\$ 118,424</u>	<u>\$ 876,233</u>	<u>\$ 12,530</u>

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#### 5. Payables and accrual

	<u>2019</u>	<u>2018</u>
Trade payable	\$ 66,023	\$ 45,983
Payable to the community	562,090	610,178
Accruals and other payables	<u>23,334</u>	<u>37,546</u>
	<u>\$ 651,447</u>	<u>\$ 693,707</u>

Included in accruals and other payables are deductions payable to the government of \$5,644 (2018 - \$4,844)

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#### 6. Deferred campaign contributions

These deferred revenues are comprised entirely of donations from the fall campaign where the donors have designated which charitable organizations are to receive the donations. Due to the timing of the annual campaign close to the end of the fiscal year, these funds will be paid out during the following fiscal year and recognized as revenue with an offsetting expenditure recorded at that time. The designated charitable organizations are described below:

	<u>2019</u>	<u>2018</u>
Registered charities	\$ 193,730	\$ 190,149
Health-partners	124,766	142,509
Other United Ways	<u>34,255</u>	<u>50,385</u>
	<u>\$ 352,751</u>	<u>\$ 383,043</u>

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# United Way of Greater Moncton and Southeastern New Brunswick Region Inc.

## Notes to the Financial Statements

December 31, 2019

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### 7. Operating line of credit

The Organization has available \$30,000 of line of credit which is unused at December 31, 2019. The line is at prime plus 1%. Secured by a general security agreement covering all of the Organization's assets.

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### 8. Long term debt

	<u>2019</u>	<u>2018</u>
Demand loan, bearing interest at 4.75%, repayable in equal monthly payments of \$1,151, maturing in February 2024, secured by first charge on property with a net book value of \$293,750.	\$ 173,631	\$ -
Demand loan, bearing interest at 4.75%, repayable in equal monthly payments of \$1,111, maturing in February 2024, secured by first charge on property with a net book value of \$313,250.	<u>167,577</u>	<u>-</u>
	<u>341,208</u>	<u>-</u>

The principal repayments for the next 5 years are as follows:

2020	\$ 11,203
2021	11,747
2022	12,317
2023	12,915
2024	13,542

Interest expense of \$13,875 (2018- Nil) is recorded in the Peer Supported Housing Project expense.

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### 9. Internally restricted net assets

	<u>2019</u>	<u>2018</u>
Agencies allocation	\$ 1,217,242	\$ 1,121,953
Operational reserve	250,555	250,555
Building reserve	<u>312,000</u>	<u>-</u>
	<u>\$ 1,779,797</u>	<u>\$ 1,372,508</u>

The agencies allocation is the amount internally restricted to be paid to different agencies in the community in 2020.

The operational reserve represents funds restricted by the board of directors annually for future operations.

The building reserve represents funds restricted by the board of directors annually for major capital repairs to the apartment buildings.

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# United Way of Greater Moncton and Southeastern New Brunswick Region Inc.

## Notes to the Financial Statements

December 31, 2019

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10. Campaign revenue	<u>2019</u>	<u>2018</u>
(i) Annual campaign results		
(a) Donations through payroll deductions	\$ 1,224,933	\$ 1,272,930
(b) Cash donations from businesses and individuals	1,107,230	1,101,519
(c) Donations for the previous campaign received and recorded in the current year	<u>15,807</u>	<u>13,481</u>
	<u>2,347,970</u>	<u>2,387,930</u>
(ii) Allowances for uncollectable pledges		
(a) Budgeted allowance for uncollectible pledges	(90,000)	(90,000)
(b) Difference in previous year's uncollectible pledges	4,352	(47,494)
(iii) Deferred campaign revenue (donor designated)		
(a) Current year donations deferred to next year	(352,751)	(383,043)
(b) Prior year donations recognized in current year	<u>383,043</u>	<u>488,101</u>
	<u>\$ 2,292,615</u>	<u>\$ 2,355,494</u>

Included in campaign revenues are donations processed by other United Way's totalling \$425,513

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### 11. Allocations to designated agencies

United Way campaign donors have been able to specify on their pledge forms the name(s) of registered charitable organization(s) to which they wish their contributions be allocated. Designated allocations less a processing charge, if applicable, are paid out by December 31<sup>st</sup> of the applicable campaign year.

United Way campaign donors from the Government of Canada Workplace can also designate allocations to Healthpartners and a federation of 15 national health charities. The payroll deduction pledges relating to this initiative are recorded at December 31, 2019 in receivables and deferred campaign contributions.

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# United Way of Greater Moncton and Southeastern New Brunswick Region Inc.

## Notes to the Financial Statements

December 31, 2019

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### 12. Financial instrument risk management

The Organization considers any contract creating a financial asset, liability or equity instrument as a financial instrument. The Organization's financial instruments consist of cash and cash equivalents, restricted cash, short-term investments, receivables, payables and accruals and long term debt.

The Organization initially measures its financial assets and liabilities at fair value adjusted for transaction costs. Transaction costs related to financial instruments subsequently measured at fair value are recorded in the statement of earnings on initial measurement. The Organization subsequently measures all of its financial instruments at amortized cost, except for the short term investments which are measured at fair value.

The Organization has a comprehensive risk management framework to monitor, evaluate and manage the principal risks assumed with financial instruments. The risks that arise from financial instruments include credit risk, liquidity risk and market risk. Unless otherwise noted it is management's opinion that the Organization is not exposed to other price risks arising from financial instruments.

#### **Credit risk**

Credit risk is the risk that the Organization will incur a loss because the pledges are not recovered. The Organization's financial instruments that are exposed to credit risk include the campaign pledges receivables and other receivables.

#### **Liquidity risk**

Liquidity risk is the risk that the Organization may not have cash available to satisfy financial liabilities as they come due. To mitigate this risk, the Organization is internally monitoring this level of liquidity on a regular basis.

#### **Market risk**

Market risk is the risk that the fair value of future cash flows of a financial instrument, that is short-term investments, will fluctuate because of changes in market prices. For purposes of this disclosure, the Organization segregates market risk into two categories: interest rate risk and fair value risk. The Organization is exposed to interest rate risk and fair value risk.

##### **i) Interest rate risk**

Interest rate risk is the potential for loss arising from changes in interest rates. Financial instruments that potentially subject the Organization to interest rate risk are the short-term investments. The Organization does not hedge interest rate risk.

##### **ii) Fair value risk**

Fair value risk is the potential for loss from an adverse movement in the value of a financial instrument. The Organization incurs fair value risk on its short-term investments. The Organization does not hedge its fair value risk.

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### 13. Commitment

The Organization entered into a 20 year lease for office space which commenced December 1, 2011. The terms of the lease require annual fixed rental fees of \$33,220 plus HST and an additional fluctuating annual operational rental fee of approximately \$25,368 plus HST.

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# United Way of Greater Moncton and Southeastern New Brunswick Region Inc.

## Notes to the Financial Statements

December 31, 2019

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### 14. Government of Canada Workplace Charitable Campaign expenses

Started for the 2013 campaign, the GCWCC National Finance Office will recover the costs on behalf of local United Ways from Health-partners and reimburse each United Way at the end of the campaign. The cost recovery formula will be consistent with the current formula used by the National Finance Office to recover costs incurred in the National Capital Region. Health-partners will pay for their pro-rata share of the actual costs directly attributable to the GCWCC based on Health-partner's percentage of the total revenue.

<b>Costs</b>	<b><u>2019</u></b>	<b><u>2018</u></b>
Salaries and benefits	\$ 4,138	\$ 4,014
Meeting and travel	80	125
Event expenses	91	49
Office supplies	240	121
Campaign Supplies & Materials	647	243
Communications & Marketing	387	97
Printing & Distribution	408	124
Telecom & IT	799	121
Bank & Credit Card Charges	6,555	5,109
Other Direct Costs	<u>94</u>	<u>327</u>
	<b><u>\$ 13,439</u></b>	<b><u>\$ 10,330</u></b>

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### 15. Donation of buildings

In 2019, the organization was gifted two apartment buildings that are rented as part of the Peer Supported Housing Project. The organization also assumed mortgages relating to these buildings for a total amount of \$329,190. The difference between the fair value of the properties and the mortgage assumed has been recorded in income as donation revenues.

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### 16. Subsequent events

Since December 31, 2019, the spread of COVID-19 has severely impacted many local economies around the globe. In many countries, including Canada, organizations are being forced to cease or limit operations for long or indefinite periods of time. The entity has determined that these events are non-adjusting subsequent events, therefore the financial position and statement of operations have not been adjusted to reflect their impact. The duration and impact of COVID-19, as well as the effectiveness of the government and central bank responses remains unclear at this time. It is not possible to reliably estimate the duration and severity of these consequences, as well as their impact on the financial position and results of the company for future periods. Pledge receivables collected from January 1, 2020 to May 31, 2020 is \$943,927 vs \$981,419 for the same period of 2019.

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# United Way of Greater Moncton and Southeastern New Brunswick Region Inc.

## Schedule of Fundraising Expenditures

Year Ended December 31, 2019

2019

2018

	<u>Budget</u>	<u>Actual</u>	<u>Actual</u>
Amortization	\$ 1,293	\$ 1,293	\$ 1,797
AGM	1,200	504	521
Campaign expenditures:			
GCWCC	38,000	60,374	39,517
Kickoff	3,300	4,414	3,273
Supplies	9,000	9,971	8,000
Celebration	2,500	2,144	2,261
Cleaning and repairs	2,220	2,532	2,206
Conventions and travel	4,400	2,944	1,823
Donation Tracker Support	2,500	2,487	2,316
Insurance	4,200	4,207	4,137
Interest and bank charges	8,000	7,003	8,705
Leadership Event	-	-	1,245
Songs of the City	1,000	963	-
Soupfest	1,500	2,596	1,794
Loaned rep expenditures	1,500	514	821
Marcomm/Marketing	5,000	4,033	5,795
Media	3,200	3,610	4,021
Meetings - general	2,700	2,450	2,585
Meetings - regional	-	-	-
Meetings - New Brunswick UW's	210	208	-
Memberships	2,643	2,724	2,874
Office supplies	3,000	2,220	3,279
Office equipment leasing and servicing	1,650	853	1,192
Office furniture and equipment	1,800	2,819	466
Parking	6,600	8,205	5,612
Postage	2,600	2,107	2,632
Professional development	1,900	2,152	1,577
Professional fees	16,700	15,826	16,700
Public relations	4,500	2,672	2,806
Rent	37,706	37,706	36,796
Salaries and benefits	260,499	271,176	257,623
Strategic Plan	-	-	3,137
Taylor Newberry Training	7,200	8,228	-
Sundry	810	1,169	809
Technology	1,200	2,008	1,343
Telephone and fax	5,400	4,586	5,392
Training	-	3,614	-
Translation	1,125	-	247
Travel	1,650	2,202	2,311
	<u>\$ 448,706</u>	<u>\$ 482,514</u>	<u>\$ 435,614</u>



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**United Way of Greater Moncton and Southeastern  
New Brunswick Region Inc.  
Schedule of Allocations Expenditures**

Year Ended December 31, 2019

		<b>2019</b>	2018
	<u>Budget</u>	<u>Actual</u>	<u>Actual</u>
a) Moncton Region United Way Funded Agencies (Page 17)	\$ 1,165,567	<b>\$ 1,163,755</b>	\$ 1,116,340
b) Other designated agencies	192,739	<b>188,192</b>	230,912
c) Designations sent directly to and distributed by United Ways and individual companies	49,635	<b>51,385</b>	86,770
d) Designations sent directly to and distributed by Healthpartners	142,509	<b>143,010</b>	141,303
e) Community service expenditures (Page 16)	<u>285,257</u>	<u><b>291,896</b></u>	<u>232,410</u>
	<u><b>\$ 1,835,707</b></u>	<u><b>\$ 1,838,238</b></u>	<u><b>\$ 1,807,735</b></u>

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## United Way of Greater Moncton and Southeastern New Brunswick Region Inc. Schedule of Community Service Expenditures

Year Ended December 31, 2019

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	<u>Budget</u>	<b>2019 <u>Actual</u></b>	<b>2018 <u>Actual</u></b>
Amortization	\$ 862	\$ 862	\$ 1,198
AGM	800	336	847
Cleaning and repairs	1,480	1,688	1,471
Community development	8,000	11,150	8,216
Conventions and travel	3,600	3,165	2,533
Media	800	1,117	429
Meetings - general	3,300	2,607	2,506
Meetings - regional	-	-	-
Meetings - New Brunswick UW's	140	139	-
Memberships	1,762	1,816	1,916
Office supplies	2,000	1,480	2,186
Office equipment leasing and servicing	1,100	568	795
Office furniture and equipment	1,200	1,879	311
Parking	4,400	5,470	3,742
Postage	400	398	418
Professional development	1,600	919	665
Public relations	2,000	1,402	1,726
Recognition	1,000	667	571
Rent	25,138	25,138	24,531
Salaries and benefits	209,635	215,323	166,999
Strategic Plan	-	-	2,091
Taylor Newberry Training	4,800	5,485	-
Sundry	540	779	539
Technology	5,300	5,241	4,154
Telephone and fax	3,600	3,057	3,595
Translations	1,280	-	918
Travel	600	1,212	553
	<b><u>\$ 285,257</u></b>	<b><u>\$ 291,896</u></b>	<b><u>\$ 232,410</u></b>

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# United Way of Greater Moncton and Southeastern New Brunswick Region Inc. Schedule of Community Funding

Year Ended December 31, 2019

	<u>Budget</u>	<u>2019 Actual</u>	<u>2018 Actual</u>
<b><u>Community Funding:</u></b>			
Ability Transit	\$ -	\$ -	\$ 40,000
Ability NB	30,000	<b>30,000</b>	30,000
Aids Moncton	55,000	<b>55,000</b>	45,725
Anglophone East School Dist.	80,000	<b>80,000</b>	64,015
Atlantic Wellness Community Centre	30,000	<b>30,000</b>	41,153
Beauséjour Family Crisis Resource Centre	39,600	<b>39,600</b>	36,671
Big Brothers Big Sisters	50,000	<b>50,000</b>	-
Big Cove First Nations Wellness Committee	78,128	<b>78,128</b>	54,871
Boys and Girls Club of Moncton	70,000	<b>70,000</b>	50,298
CNIB	51,225	<b>51,225</b>	45,999
Crossroad for Women	50,000	<b>50,000</b>	45,725
Dieppe Boys and Girls Club	39,500	<b>39,500</b>	32,008
District Scolaire Francophone Sud	50,000	<b>50,000</b>	41,152
Maison des Jeunes	20,000	<b>20,000</b>	15,000
Moncton Headstart	70,000	<b>70,000</b>	100,595
Open Sky Co-operative Ltd.	80,000	<b>80,000</b>	73,160
PEDVAC	50,000	<b>50,000</b>	36,580
Petitcodiac Boys and Girls Club	60,000	<b>60,000</b>	64,015
Ray of Hope	24,196	<b>24,196</b>	25,226
Riverview Boys and Girls Club	75,000	<b>75,000</b>	66,153
Tantramar Family Resources Centre	-	-	11,889
Tele-Drive Albert County	25,000	<b>25,000</b>	22,862
Youth Impact	75,000	<b>75,000</b>	68,587
YWCA	43,500	<b>43,500</b>	85,506
	<u>1,146,149</u>	<u><b>1,146,149</b></u>	<u>1,097,189</u>
United Way of Canada	21,418	<b>21,418</b>	22,148
Forfeited Community Funding	<u>(2,000)</u>	<u><b>(3,812)</b></u>	<u>(2,996)</u>
	<u><b>\$ 1,165,567</b></u>	<u><b>\$ 1,163,755</b></u>	<u><b>\$ 1,116,340</b></u>

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**United Way of Greater Moncton and Southeastern  
New Brunswick Region Inc.  
Schedule of Community Funding (continued)**

Year Ended December 31, 2019

**2019**

**2018**

**Community development initiatives:**

Community events	\$ 30,365	\$ 20,898
Community Inclusion Network	70,964	86,640
Day of Caring	23,989	28,804
Food Security-ESIC	-	17,387
Our Food SENB	85,742	70,207
Peer Supported Housing Project	248,408	220,081
Peer Supported Housing 42 Edmond	51,892	48,319
You Turns Coordinator	68,228	44,941
Diversity Champion	19,775	38,420
Child & Youth Mental Health	17,047	33,768
Network of Excellence	65,571	33,629
Out of the Cold Shelter	77,089	37,786
	<u>\$ 759,070</u>	<u>\$ 680,880</u>

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